

Value Engineering

Aqua Bath Company is a leading manufacturer of cast acrylic bath fixtures located in Nashville, TN. The main thrust of our business is either an ADA compliant shower and tub/shower or accessible health care showers. Aqua Bath also manufactures units for other commercial applications such as college dormitories, behavioral health facilities, and customized models where the application requires modifications.

Because Aqua Bath has never had the emphasis of its business on the residential market, we do not build product to a lower grade quality and short life span. Aqua Bath uses acrylic material generally about 33%-50 % greater in thickness than most competing manufacturers.

Another important function in manufacturing acrylic bath fixtures is the exterior process. This process is a lamination of polyester and resin blended that cures and chemically bonds with the acrylic, resulting in a rigid hard structure. A fire rating necessary for certification of the products is also achieved with this process. When accessories are added such as grab bars and seat frames Aqua Bath will use only *American* fabricated 304 18 gage stainless steel for bars and frames. The combination of high quality materials and excellent workmanship allows Aqua Bath to extend to our end user a *Ten Year Warranty*.

From time to time construction partners in the building trades want to lessen the *price* of job components. Where support wood is required for "reinforcement" it is because materials or components used are of a lesser quality than what Aqua Bath Co. provides. In reality, this process often referred to as value engineering, for the end user becomes *costly*. Price is a onetime thing but cost can go on forever.

When all things are considered, think about the cost of a decision and not just the price. It is better to pay a little bit more now than to have a whole lot less. Why settle for an inferior product with less quality?

If you are responsible for the care and comfort of people every day, keeping maintenance cost down, or if you have been disappointed by poor performance of product, acrylic by *AQUA Bath* is the answer.